

On the basis of Articles 26 of the Statute of Stopanska banka AD-Skopje (A.D. No 399/04.03.2020, revised text) the Shareholders Assembly of Stopanska Banka AD-Skopje on the meeting held on \_\_\_\_\_\_05.2022, passed a

#### **DECISION**

On approval of the Annual Account and Annual Financial Statements of Stopanska Banka AD - Skopje for the year ended 31 December 2021

1. The Annual Account and Annual Financial Statements of Stopanska Banka AD - Skopje for the year 2021, is hereby approved as follows:

|                                | (in thousands of denars) |
|--------------------------------|--------------------------|
| - Total assets                 | 114,102,699              |
| - Total liabilities and equity | 114,102,699              |
| - Total revenue                | 6,126,411                |
| - Total expense                | 3,397,578                |
| - Income before taxation       | 2,728,833                |

2. The structure of total assets and total liabilities as at December 31, 2021 is determined as follows:

| ASSETS                                | (in thousands of denars) |
|---------------------------------------|--------------------------|
| - Cash and cash equivalents           | 20,867,797               |
| - Trading financial assets            | 1,999                    |
| - Placement with, and loans to, banks | 278,118                  |
| - Loans to customers                  | 78,037,088               |
| - Investments in securities           | 12,297,667               |
| - Intangible assets                   | 111,435                  |
| - Property and equipment              | 819,129                  |
| - Other receivables                   | 1,689,466                |
| TOTAL ASSETS                          | 114,102,699              |
| LIABILITIES&EQUITY                    |                          |
| - Deposits from banks                 | 1,425,335                |
| - Deposits from customers             | 89,673,439               |
| - Loans payable                       | 1,686,298                |
| - Other liabilities                   | 1,525,288                |
| Total Liabilities                     | 94,310,360               |
| - Share capital                       | 3,511,242                |
| - Reserves                            | 944,205                  |
| - Retained earnings                   | 15,336,892               |
| Total Equity                          | 19,792,339               |
| TOTAL LIABILITIES AND EQUITY          | 114,102,699              |

3. The structure of total income and total expenses, in accordance with the figures in Item 1 of this Decision, is determined as follows:

|   | (in thousands of denars)  |
|---|---------------------------|
| A. Total revenues   | 6,126,411                 |
|   |                           |
| - Interest income   | 4,113,872                 |
| - Fee and commission income   | 1,439,240                 |
| - Foreign exchange gains, net   | 110,078                   |
| - Other revenues  | 463,221                   |
|   |                           |
|   |                           |
| B. Total expenses   | 3,397,578                 |
| B. Total expenses   | 3,397,578                 |
| B. Total expenses - Interest expense  | <b>3,397,578</b> 269,831  |
| ·   |                           |
| - Interest expense  | 269,831                   |
| - Interest expense - Fee and commission expense   | 269,831<br>607,750        |
| <ul><li>Interest expense</li><li>Fee and commission expense</li><li>Trading (expense)/income, net</li></ul> | 269,831<br>607,750<br>696 |

4. Realized income before taxation in 2021 is determined in the amount of 2,728,833 thousand denars.

Realized income before taxation is distributed as follows:

(in thousands of denars)

| - Income tax             | 262,877   |
|--------------------------|-----------|
| - Not distributed income | 2,465,956 |

- 5. The not distributed income will be distributed with separate Decision for distribution of income for the year 2021.
- 6. The Annual Financial Statements Balance Sheet and Income Statement for the year 2021 are integral part of this Decision.
  - 7. This Decision shall enter into force on the day it is passed.

| A.D. No. | SHAREHOLDERS ASSEMBLY |  |
|----------|-----------------------|--|
| 05.2022  |                       |  |
| Skopje   | Chairman,             |  |

### **EXPLANATORY NOTE**

The financial statements of Stopanska Banka AD – Skopje for the year 2021 are prepared in compliance with the Methodology for recording and valuating the accounting items and for preparing the financial statements (hereinafter referred to as "Methodology"), prescribed by the Central Bank and which is implemented as of 1 January 2018.

The structure of assets, liabilities and equity, as well as of revenues and expenses is as follows:

#### I. The Balance Sheet

Total assets at the level of the Bank amount to 114,102,699 thousand denars.

According to the share of each of the categories in total assets, the positions are as follows:

|                                       | %     |
|---------------------------------------|-------|
| - Cash and cash equivalents           | 18.28 |
| - Trading financial assets            | 0.01  |
| - Placement with, and loans to, banks | 0.24  |
| - Loans to customers                  | 68.39 |
| - Investments in securities           | 10.78 |
| - Intangible assets                   | 0.10  |
| - Property and equipment              | 0.72  |
| - Other receivables                   | 1.48  |

According to the share of each of the categories, the structure of liabilities and equity is as follows:

|                           | %     |
|---------------------------|-------|
| - Deposits from banks     | 1.25  |
| - Deposits from customers | 78.58 |
| - Loans payable           | 1.48  |
| - Other liabilities       | 1.34  |
| - Share capital           | 3.08  |
| - Reserves                | 0.83  |
| - Retained earnings       | 13.44 |

The Bank's shareholding capital as of December 31, 2021, without taking in consideration of accumulated earnings in previous years and realized income in current year, is 3,511,242 thousand denars.

## II. Statement of Revenues and Expenses

In the fiscal year 2021, the total revenues amount to 6,126,411 thousand denars and the total expenses amount to 3,397,578 thousand denars, resulting in profit before tax in the amount of 2,728,833 thousand denars.

### Total revenue

Participation of each of the categories in the overall revenue structure is as follows:

|                               | %     |
|-------------------------------|-------|
| - Interest income             | 67.15 |
| - Fee and commission income   | 23.49 |
| - Foreign exchange gains, net | 1.80  |
| - Other revenues              | 7.56  |

### Total expenses

Participation of each category in the overall expense structure is as follows:

|                                 | %     |
|---------------------------------|-------|
| - Interest expense              | 7.94  |
| - Fee and commission expense    | 17.89 |
| - Trading (expense)/income, net | 0.02  |
| - Impairment losses, net        | 22.73 |
| - Staff expenses                | 26.21 |
| - Other expenses                | 25.21 |

#### Income and income distribution

In the fiscal year 2021, the Bank realized profit before tax amount of 2,728,833 thousand denars.

In accordance with the legislation, from the profit before tax, the income tax was calculated at the amount of 267,877 thousand denars, after which the remained undistributed profit amounts 2,465,956 thousand denars, which will be distributed with separate Decision for distribution of profit for the year 2021.

Taking into account all above it is proposed the Shareholders assembly to pass the enclosed Decision.

Skopje, May 2022

## **BALANCE SHEET**

as at December 31, 2021

(in thousands of denars)

|  | 2021        | 2020        |
|--|-------------|-------------|
| ASSETS   |             |             |
| Cash and cash equivalents                                    | 20,867,797  | 17,376,605  |
| Trading financial assets                                     | 1,999       | 2,698       |
| Financial assets at fair value through income statement      |             |             |
| determined as such at initial recognition                    | -           | -           |
| Derivative assets held for risk management                   | 270.440     | -           |
| Placements with, and loans to banks                          | 278,118     | 224,193     |
| Loans to customers   | 78,037,088  | 70,999,971  |
| Investments in securities                                    | 12,297,667  | 14,713,650  |
| Investments in associates                                    | -           | -           |
| Receivables for income tax (current)                         | 1 562 410   | 63,912      |
| Other receivables  | 1,562,418   | 1,483,331   |
| Collateralized assets  | 127.040     | 105.040     |
| Assets acquired through foreclosure proceedings              | 127,048     | 185,848     |
| Intangible assets  | 111,435     | 127,670     |
| Property and equipment                                       | 819,129     | 828,914     |
| Deferred tax assets  | -           | -           |
| Non-current assets held for sale and group for sale          | 114 102 600 | 100 000 703 |
| Total assets   | 114,102,699 | 106,006,792 |
| LIABILITIES  |             |             |
| Trading financial liabilities                                | -           | -           |
| Financial liabilities at fair value through income statement |             |             |
| determined as such at initial recognition                    | -           | -           |
| Derivative obligation held for risk management               | -           | -           |
| Deposits from banks and financial institutions               | 1,425,335   | 237,804     |
| Deposits from customers                                      | 89,673,439  | 86,622,677  |
| Issued debt securities                                       | -           | -           |
| Loans payable  | 1,686,298   | 529,540     |
| Subordinated debt  | -           | -           |
| Special reserve and provisions                               | 107,431     | 97,627      |
| Income tax payable (current)                                 | 72,595      | -           |
| Deferred tax liabilities                                     | -           | -           |
| Other liabilities  | 1,345,262   | 1,139,739   |
| Liabilities directly related to group of assets for sale     |             |             |
| Total liabilities  | 94,310,360  | 88,627,387  |
| EQUITY AND RESERVES  |             |             |
| Share capital  | 3,511,242   | 3,511,242   |
| Share premia   | -           | -           |
| Registered shares  | _           | _           |
| Other equity instruments                                     | _           | _           |
| Revaluation Reserves   | 112,832     | 165,854     |
| Other Reserves   | 831,373     | 831,373     |
| Retained earnings  | 15,336,892  | 12,870,936  |
| Total equity and reserves                                    | 19,792,339  | 17,379,405  |
| Total liabilities and equity and reserves                    | 114,102,699 | 106,006,792 |
|  | ,,          |             |

| Contingent liabilities | 17,537,281 | 15,673,466 |
|------------------------|------------|------------|
| Contingent assets      |            |            |

# **INCOME STATEMENT**

for the period from January 1, 2021 to December 31, 2021

|  | (iii tiloasallas ol acilais) |                |
|--|------------------------------|----------------|
| <u>-</u>   | 2021                         | 2020           |
| Interest income  | 4,113,872                    | 4,136,546      |
| Interest expense   | (269,831)                    | (419,849)      |
| Net interest income  | 3,844,041                    | 3,716,697      |
| Fee and commission income  | 1,439,240                    | 1,219,782      |
| Fee and commission expense   | (607,750)                    | (481,156)      |
| Net fee and commission income  | 831,490                      | 738,626        |
| Trading (expense)/income, net Trading (expense)/income from other financial instruments, net | (696)                        | (1,077)        |
| Foreign exchange gains, net  | 110.079                      | 101 620        |
| Other operating income   | 110,078                      | 101,630        |
| Share in the profit of associates  | 463,221                      | 354,268        |
| Impairment losses on financial assets, net   | -<br>(772,417)               | -<br>(962,719) |
| Impairment losses on non-financial assets, net   | (772,417)<br>65,774          | (302,713)      |
| Staff expenses   | (890,490)                    | (871,309)      |
| Depreciation and amortization  | (123,372)                    | (131,500)      |
| Other operating expenses   | (798,796)                    | (764,162)      |
| Share in the loss of associated companies  |                              |                |
| Income before taxation   | 2,728,833                    | 2,177,457      |
| Income tax   | (262,877)                    | (197,605)      |
| Net profit for the year  | 2,465,956                    | 1,979,852      |
| Earning per shares   |                              |                |
| Basic earnings per share (in denars)   | 141.23                       | 113.40         |
| Diluted earnings per share (in denars)   | 141.23                       | 113.40         |
|  |                              |                |